

**City of Moorhead**  
**Economic Development Authority**  
**Meeting Minutes**  
**June 01, 2009 at 11:30 AM**  
**1st Floor, South Board Room, Moorhead City Hall**

Pursuant to due call and notice thereof, a regular meeting of the Economic Development Authority was held in the 1st Floor, South Board Room, Moorhead City Hall, on June 01, 2009, at 11:30 AM.

**Roll call of the members was made as follows:**

3rd Ward Council Member:	Lauri Winterfeldt	Present
4th Ward Council Member:	Mark Hintermeyer	Present
Board Member:	James Welch	Present
Board Member:	James Taylor	Present
Board Member:	Gane Skatvold	Present
Board Member:	Jon Riewer	Absent
Board Member:	Kay Parries	Present
Board Member:	Kelli Poehls	Absent
Board Member:	Mark Wallert	Present
Board Member:	Robert Remark	Absent
Board Member:	Werner Golling	Present

**Others Present:**

Bill Schwandt, MPS  
Michael Redlinger, City Manger  
Harlyn Ault, Finance Director  
Scott Hutchins, Community Services Director  
Peter Doll, Development Services  
Amy Thorpe, Community Services Program Assistant

**1. [Call meeting to Order/Roll Call](#)**

**2. [Agenda Amendments](#)**

Addition: Update regarding the GFMEDC letter received by all board members.

**3. [Citizens Addressing the Board](#)**

None.

**4. [Continued Discussion of Economic Incentives](#)**

Minutes: Chair Welch opened the discussion with a brief overview of the recent MPS board meeting. He stated that the MPS board had tabled the item without discussion. Hutchins added to the summary.

Several topics were discussed and debated including:

1. Dual heat and broadband provided by MPS. Programs included elements of the same nature as the PBR
2. MPS rebate vs. incentive rate – Hintermeyer stated that he can not understand why MPS would not be equally willing to provide an economic incentive rate rather than rebating back to the city’s general fund coffer.
3. “Double Dipping” theory
4. Excel Energy franchise – general revenue source for the city. Would there be a possibility to continue or enhance the rebate of that portion of the natural gas franchise fee and could that provide the mechanism to deliver the incentive to

Pactiv.

5. EDA budget / levy – is this a place to incentivize this type of rebate

Golling stated that the EDA needs to move forward at this time with a recommendation to City Council.

Wallert asked how close the city was to hitting the 20% transfer margin. Hutchins stated that historically the transfer had been much lower than 20% but that we are in “extraordinary times” and that a higher transfer was likely.

After further discussion the board decided to make a motion to the city council to recommend the following:

**Motion made by Laurie Winterfeldt and seconded by Kay Parries that the Moorhead Economic Development Authority (EDA) recommends that:**

- (a) The Moorhead Public Service Commission (MPSC) establish a Performance Based Rate Incentive (PBR) to assist new and expanding primary sector business, consistent with approved program guidelines, whereby an eligible business may receive a rebate from MPS of up to \$0.01/kWh of its “new” gross electric revenues in an amount and for a term specified by MPSC, and;
- (b) The Moorhead City Council agrees not impose a transfer against the “new” gross electric revenues of a business assisted under the PBR program.

*Motion Passed: For: 8; Against: 0; Abstain: 0; Absent: 3*

**5. Information / Update**

Update: Redlinger provided an update for the board regarding the GFMEDC letter stating that GFMEDC would like to pursue a standardized Memorandum of Understanding with all of its partner cities. The City of West Fargo has researched the issue and has elected to move for with the MOU but have added several caveats. He stated that he will work with the city attorney, Brian Neugebauer, to provide a written response to this issue.

**6. Adjourn**

APPROVED BY:

ATTEST:

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Jim Welch  
Chair

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Gane' Skatvold  
Secretary

The proceedings of this meeting are digitally recorded and are available for public review.

*Respectfully submitted by:  
Amy Thorpe, Community Services Program Assistant*